The MoneyEdge Conference, held in Minneapolis, MN, is a unique one-day opportunity to gain new insights and make valuable contacts with an array of financial professionals offering products and services such as financial planning, insurance, mortgages, legal services, and investment real estate.



# MINNEAPOLIS, MN Saturday, November 11, 2006

8:00 a.m. - 4:30 p.m. Minneapolis Convention Center



### Please submit one form per attendee (photocopy as needed)

**STEP 1:** Provide Contact Information

ZIP		
	Date	
	ZIP	

## STEP 2: Select Seminar Sessions

Select **ONE SEMINAR** that you would like to attend **FOR EACH SESSION**. We strongly encourage you to preselect your seminars as space is limited and admission will be granted first to those who have pre-registered.

Session 1 9:15 a.m. - 10:30 a.m.

	101	The ABC's of Investing for the 21st Century Women and Money: <i>Three C's to Success</i>
_	102	Care. Commit. Control
	103	The New Retirementality
	104	Small Business is a Team Sport: Financial Strategies for the Small Business Owner or Self Employed
	105	Are You in the Retirement Redzone?
	106	Using Stock Options to Protect and Enhance Your Investment Portfolio
Sessio	n 2 10	:40 a.m 12:30 p.m (Staggered Starts)
	201	"Investor Relations Showcase" featuring Investor Relations Representatives from McDonald's and Proctor & Gamble
	202	Retirement Rx: A Prescription for Lifetime Retirement Income
	203	The Biggest Risk You'll Ever Face
	204	To Be Announced
	205	Transitioning Into Retirement, Will Your Money Last?
	206	What's Ahead in the World of Small Cap Technology & Health Care Investing: <i>Panel Discussion</i>
Sessio	n 3 1:1	5 p.m 2:30 p.m.
	301	The Cost of Retirement: Are You Going to be Able to Foot the Bill?
	302	Get Off Your Lazy Assets: Gain A Million Dollar Figure with Real Estate
	303	Co-CreatingYour Financial Future:
п		Your Role in Partnering with a Financial Advisor Investment Income Objectives;
_	304	Now, Later or Never: Panel Discussion
	305	What Do You Want? When Do You Want It?
	306	Smart Women Can Finish Rich

### Seminar Classifications

Beginner
Intermediate
Advanced

Please see the list of seminar descriptions on page 3.

For persons beginning the development of strategies for investing and insurance, or handling these matters for the first time due to life changes (divorce, death, etc)

Established professionals, growing families or individuals that have some experience in directing their investments. Retirement and College planning accelerated, insurance needs growing. Early estate planning needed.

Pre-retired, retired or those with diverse portfolios requiring strategic planning. Need capital protection, advanced estate planning, long term health care planning, possible business succession planning.

### **STEP 3:** Complete Survey (optional)

#### Gender

□ Female □ Male

#### Age Range

□ 18-24 □ 25-34 □ 35-44 □ 45-54 □ 55-64 □ 65-74 □ 75+

#### Marital Status

□ Single □ Married / Couple □ Widowed, Separated, Divorced

## What is the highest level of education you've completed?

High School or GED
 Bachelor's Degree
 Associate's Degree
 Master's Degree
 Doctorate Degree
 Other

How did you hear about this conference?

☐ Star Tribune
☐ Pioneer Press
☐ Direct Mail
☐ Online
☐ KODL 108 FM (KQQL)
☐ KTLK 100.3 FM
☐ WCCO AM 830
☐ Kiplinger Magazine
☐ Stockline
☐ Friend
☐ Other

Do you intend to retire within the next ten years?

□ Yes □ No □ Not Sure

Pursuant to the Americans with Disabilities Act, what specific aids or services to you require?

□ Visual □ Audio □ Other

How would you qualify your level of investing knowledge?

Beginner
 Intermediate
 Advanced
 Professional

What do you hope to learn more about by attending the MoneyEdge Conference?

Investing in Stocks
 Investing in Mutual Funds
 Estate Planning
 Developing an overall financial plan
 Trading Options
 Real Estate Investing
 Insurance
 Self Employed/Small Business
 Strategies
 Investing Basics
 Other\_\_\_\_\_\_

Ask the Experts

Submit a question on money and investing to be considered for our afternoon general session panel:

What is your household income before taxes?

□ Under \$30,000 □ \$30,000 to \$49,999 □ \$50,000 to \$74,999 □ \$75,000 to \$99,999 □ \$100,000 to \$149,000 □ \$150,000 to \$199,000 □ \$200,000 +

Please estimate the value of your personal assets, excluding real estate

S0 to \$9,999
 \$10,000 to \$49,999
 \$50,000 to \$99,999
 \$100,000 to 199,999
 \$200,000 to \$299,999
 \$300,000 to \$299,999
 \$500,000 to \$499,999
 \$500,000 to \$749,999
 \$750,000 to \$999,000
 \$1,000,000 to \$1,499,000
 \$1,500,000 to \$1,499,000
 \$1,500,000 to \$1,999,000
 \$2,000,000 +

Please estimate the value of your personal assets, including all real estate

 ↓ \$0 to \$9,999

 ↓ \$10,000 to \$49,999

 ↓ \$50,000 to \$99,999

 ↓ \$100,000 to \$299,999

 ↓ \$200,000 to \$499,999

 ↓ \$300,000 to \$499,999

 ↓ \$500,000 to \$499,999

 ↓ \$500,000 to \$499,999

 ↓ \$750,000 to \$999,000

 ↓ \$1,000,000 to \$1,499,000

 ↓ \$1,000,000 to \$1,999,000

 ↓ \$1,500,000 to \$1,999,000

 ↓ \$2,000,000 to \$4,999,000

 ↓ \$2,000,000 to \$4,999,000

 ↓ \$50,000 to \$4,999,000

Approximately how much for your total household income do you invest annually?

□ None □ 1-5% □ 6-10% □ 11-19% □ 20% or more

### **STEP 4:** Submit Registration Form and Payment

I am including payment based on the following pricing structure:

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Regular Registration After October 27 (Excludes Lunch)
Amount Due

Registration applications received after early deadline of October 27

<sup>\$</sup>55

## Payment terms:

will be subject to regular pricing.

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□ Check Enclosed (made payable to The Event Group, Inc. *fbo* MoneyEdge Conference)

□ Credit Card: □ Visa □ Master Card □ American Express □ Discover

Note: If paying by credit card, your credit card statement will reflect a charge from The Event Group, Incorporated

Credit card number

Expiration date

Name as it appears on card

Billing address

Your signature authorizes The Event Group, Inc. to charge account above.

## X Signature

**Cancellation Policy:** Partial refunds will be issued if written notification is received by The Event Group, Incorporated by October 27. A \$25 cancellation fee will be assessed per attendee. No refunds will be issued after October 27. In the event of a speaker cancellation due to unforeseen circumstances, The Event Group reserves the right to substitute a speaker of equal caliber. By providing your contact information, you authorize The Event Group, Inc. and the MoneyEdge Conference to send you conference related material by mail, fax or electronically.

Send your completed registration form to:

#### MoneyEdge Conference

c/o The Event Group, Incorporated 8421 Wayzata Boulevard - Suite 250 Minneapolis, MN 55426

Email: info@MoneyEdgeConference.com

Phone: 763-548-1303

Fax: 763-593-9220

#### 101 Beginner

#### The ABC's of Investing for the 21st Century

Do you consider yourself a novice when it comes to investing? Do you want to understand some of the vocabulary and acronyms of the financial markets? Attend this refresher course so you can prepare a successful investment strategy... for wherever you're at in life!

Presented by Sit Mutual Funds

102	Beginner		Intermediate		Э

#### Women and Money: Three C's to Success... Care. Commit. Control.

Discover what taking charge of your future really means. Prioritize what you need to care about. Learn how to commit to a process that works. Understand the important questions you must ask ANYONE who is helping you with your money. And last, how being proactive, versus reactive will make all the difference. *Presented by JNBA Financial Advisors* 

103 Beginner	Intermediate
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#### The New Retirementality

What are you doing for the rest of your life? The face of retirement is changing! People are looking at retirement as a beginning, not an end. An entire generation is interested in their ability to pursue their own dreams and goals, at their own pace, and on their own terms. As they look forward, many people ask three basic questions about their retirement. What will my retirement look like? When will it happen? How do I get there?

Presented by Morgan Stanley and Van Kampen Mutual Funds

## 104 Beginner Intermediate

#### Small Business is a Team Sport: Financial Strategies for the Small Business Owner or Self Employed

Business Owners and Entrepreneurs have unique business and personal financial concerns. You don't have time to plan for your business succession or eventual retirement. Add to that, estate, income tax, and financing objectives or concerns. This workshop highlights top items to look for in these categories and demonstrates how teamwork counts when assembling your advisors.

Presented by Feterl Financial Planning

#### 105 Intermediate Advanced

#### Are You in the Retirement Redzone?

The most critical time of your investment life! Learn how to plan ahead to get the most out of your assets before and during retirement, how to spend your assets in tax efficient ways and uncover why the 5 years before and 5 years after retirement will be your RedZone! *Presented by Sandvold & Associates* 

#### 106 Advanced

#### Using Stock Options to Protect and Enhance Your Investment Portfolio

Do you consider yourself a novice when it comes to investing? Do you want to understand some of the vocabulary and acronyms of the financial markets? Attend this refresher course so you can prepare a successful investment strategy... for wherever you're at in life!

Presented by Barrington Capital Management

## **SESSION TRACK 2**

#### 201 Beginner Intermediate Advanced

#### "Investor Relations Showcase" Featuring Investor Relations Representatives from McDonald's and Proctor & Gamble

Here's a unique opportunity to learn about investment opportunities with companies in individual stocks. Each company will make a 15-minute presentation followed by a 10-minute question and answer session. Hear their Investor Relations representatives discuss their market segment, revenue history, current stock price and new product offerings, and how you can invest in their enterprises.

202 Beginner	Intermediate
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# Retirement Rx: A Prescription for Lifetime Retirement Income

Retirement Rx is a simple, easy to understand approach to managing retirement assets and maximizing the potential for a lifetime of income for individuals and couples alike. Rx not only talks about asset allocation, it also addresses time lines for investing. You will come away with a better understanding of how your money will make you money!

Presented by Coach Craig Jergenson, CFP®

203	Beginner	Intermediate
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#### The Biggest Risk You'll Ever Face

Learn about the biggest risk that most people never even consider – the loss of income due to disability! Find out about the types of coverage's offered by employers as well as what the insurance industry offers.

Presented by Country Insurance & Financial

## SESSION TRACK 3

#### 301 Beginner Intermediate Advanced The Cost of Retirement: Are You Going to Be Able to Foot the Bill?

Are you prepared to handle your biggest cost in retirement? Learn how to really analyze long term care programs for protecting your future, as we review over 120 providers of LTC insurance. You'll find which features are key to designing the best, cost effective plan for you! *Presented by Sandvold & Associates* 

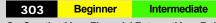
 301
 Beginner
 Intermediate
 Advanced

 Get Off Your Lazy Assets: Gain
 Image: Comparison of Comparison o

## A Million Dollar Figure with Real Estate

Buying Real Estate is easy. Knowing how to buy it is critical. Managing the wealth it creates is paramount. You'll need to bring a wheelbarrow to class because you'll leave with mounds of information & resources. After attending, you'll understand how Real Estate can compound your portfolio!

Presented by The Jorgensen Group (LiveRealEstateRadio.com)



#### Co-Creating Your Financial Future: Your Role in Partnering with a Financial Advisor

Now that you've decided to hire a financial advisor, what is your role in the planning process? Join in a lively discussion focused on how you can assure it is YOUR financial plan and not that of the financial advisor. *Presented by Coach Craig Jergenson, CFP*®

## 304 Beginner Intermediate

Investment Income Objectives; Now, Later or Never: Panel Discussion

A person's investment income objectives can be as varied as their tolerance for risk and volatility. This expert panel discussion will explore three common examples of how insurance products such as annuities can be used to provide income now, later or never. A robust question and answer period will follow the panel discussion.

Presented by Morgan Stanley

# 305 Beginner Intermediate What Do You Want? When Do You Want It?

As a financial adviser, one of the simple truths Bruce Helmer has learned is that relationships are the single greatest influence on how people use their money and plan for the future. When people talk about their hopes and dreams, they talk about the people they love. Discover a new way to approach financial planning based on this important principle.

Presented by Wealth Enhancement Group

#### **306** Intermediate Advanced

#### Smart Women Can Finish Rich

Begin by defining "smart" and "rich". Explore your core values relating to investing, risk, and long term goals. Learn how to define your "investing personality", and incorporate that understanding into intermediate and advanced strategies for wealth building, financial security, and legacy planning. Confirm how women differ from men (especially spouses) in evaluating and implementing comprehensive financial plans that incorporate risk management, tax planning, investment planning and estate planning.

Presented by Securus Wealth Management

#### 204 To Be Announced

205 Intermediate

#### Transitioning Into Retirement, Will Your Money Last?

Retirement is the 400 pound monkey on almost everyone's back. We're surrounded by warnings about what might happen to ill-prepared baby boomers. Don't panic, prepare. Understand the real importance of retirement planning. Learn to set priorities. Gain insight into the new retirement era, take charge and make your money last!

Presented by JNBA Financial Advisors

#### 206 Intermediate Advanced

#### "What's Ahead in the World of Small Cap Technology & Health Care Investing" Panel Discussion

Technologies being developed today in the tech and healthcare industries are becoming sophisticated and complex. Understanding products, business plans and future outlooks has become more complex as well. This panel will share their knowledge in assessing major growth trends of the two sectors and the companies operating within them.

Presented by Kopp Investment Advisors